

KEY FACTS 2018

NEW DIRECTION //
MAX AUTOMATION SE

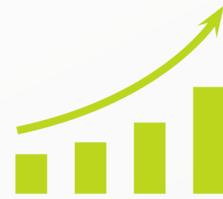


KEY FIGURES

MAX AUTOMATION SE



Ø **1,223**
Employees



Providing **hightec solutions** for international **machine** and **plant engineering**



Employees in
10
Countries



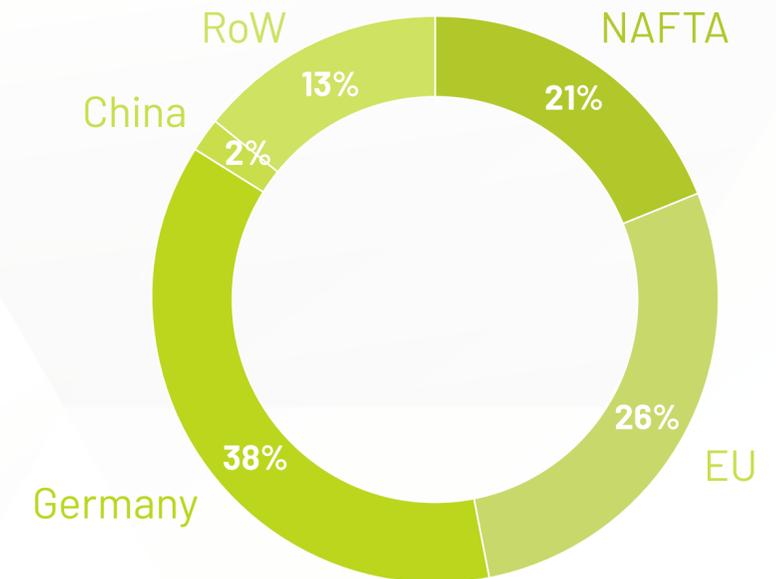
Sales
€277m
EBIT before PPA
€19m



founded
1990



Customers in
+30
Countries

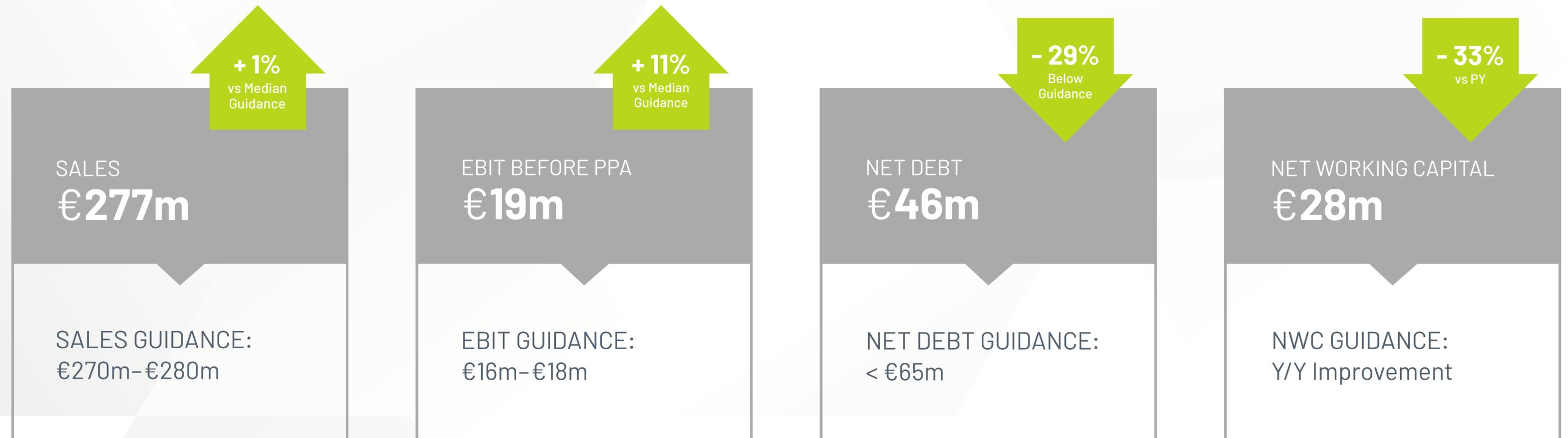


MAX Automation Group **Sales share:**

NAFTA €58.5m
EU €71.9m
Germany €104.7m
China €6.1m
RoW €36.2m

GUIDANCE FULLY ACHIEVED

MAX AUTOMATION SE



Strategic Development



Numerous Group-wide projects have been launched to support the strategic realignment



Structured disposal process of non-core operations commenced



Optimization of reporting and controlling tools

Operational Development



Higher order intake



Strong balance sheet



Forced sales development



Operating cash flow improvement

DIVISIONAL HIGHLIGHTS

MAX AUTOMATION SE



Industrial Automation



bdtronic won the CWIEME Global Award 2018 in the category "Product of the Year" for its outstanding impregnating machine for electric powertrains



MA micro automation reported the highest order intake in its company history and opened a subsidiary in Singapore to cover the Asian market

Environmental Technology



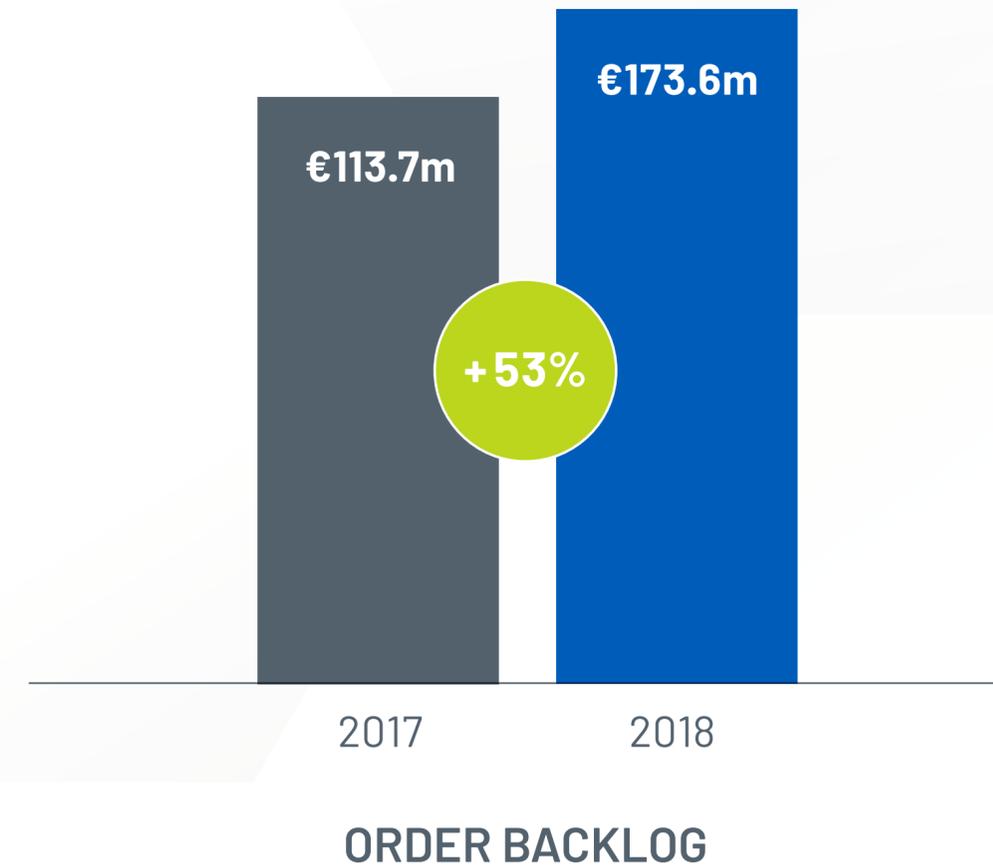
VecoplanGroup grew faster than the overall market thanks to its clear focus on user benefits and market orientation



Vecoplan opened a Polish branch for recycling and waste to cover the Eastern European market

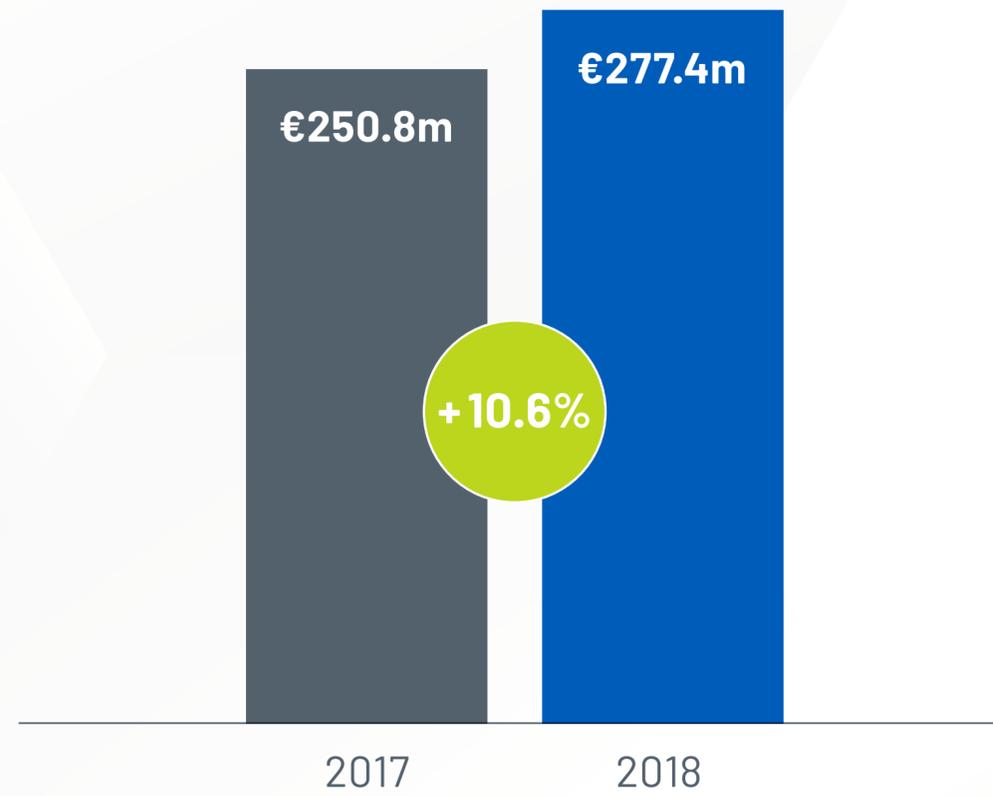
HIGHER ORDER INTAKE

MAX AUTOMATION SE

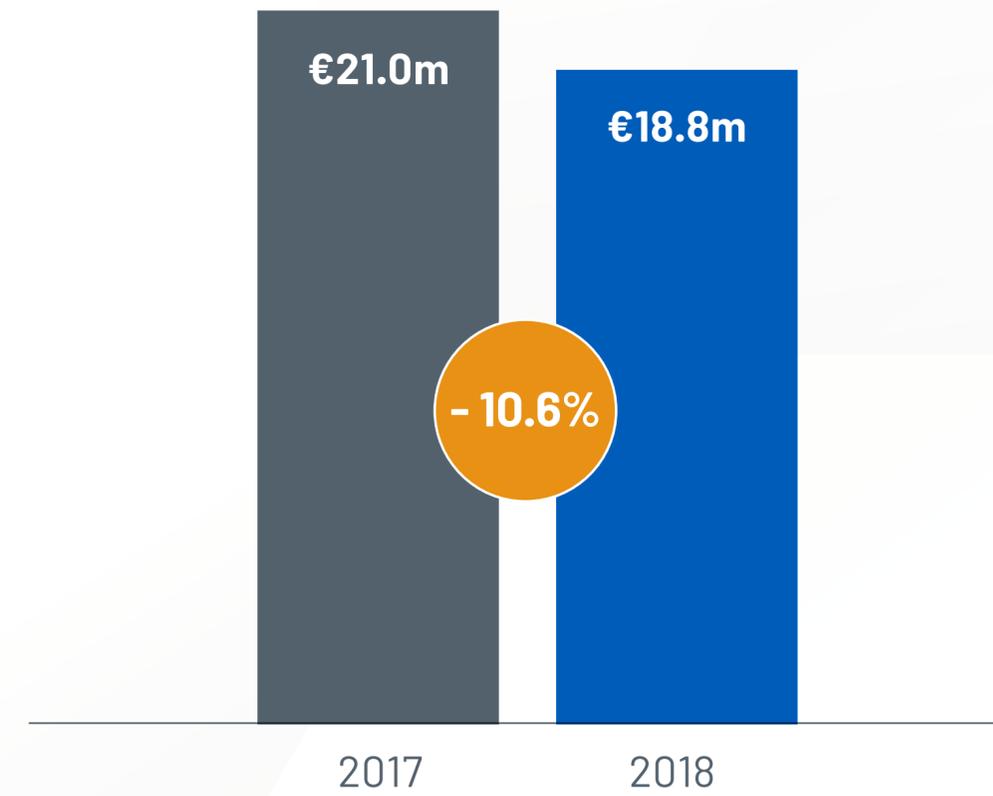


FORCED SALES DEVELOPMENT

MAX AUTOMATION SE



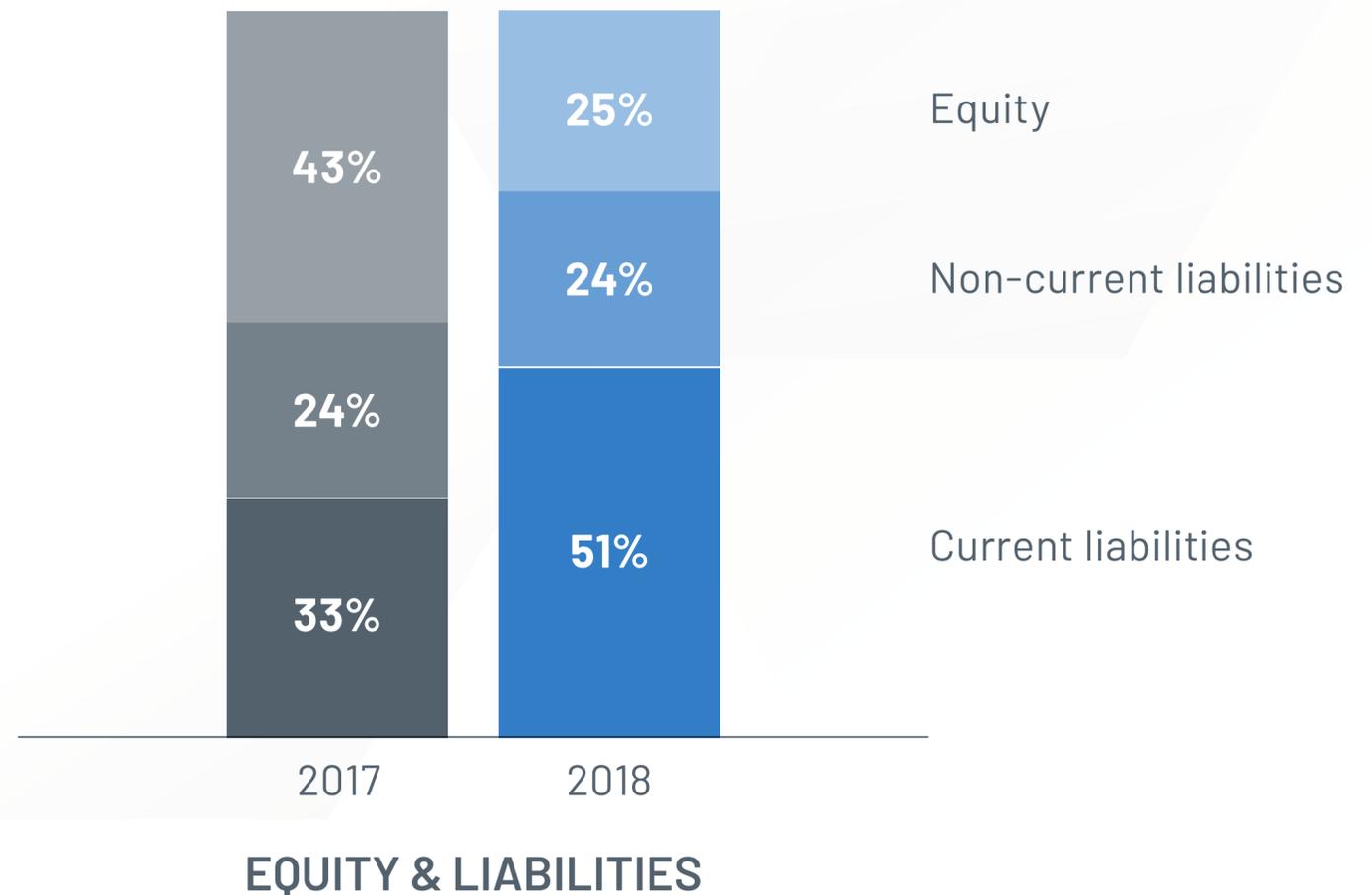
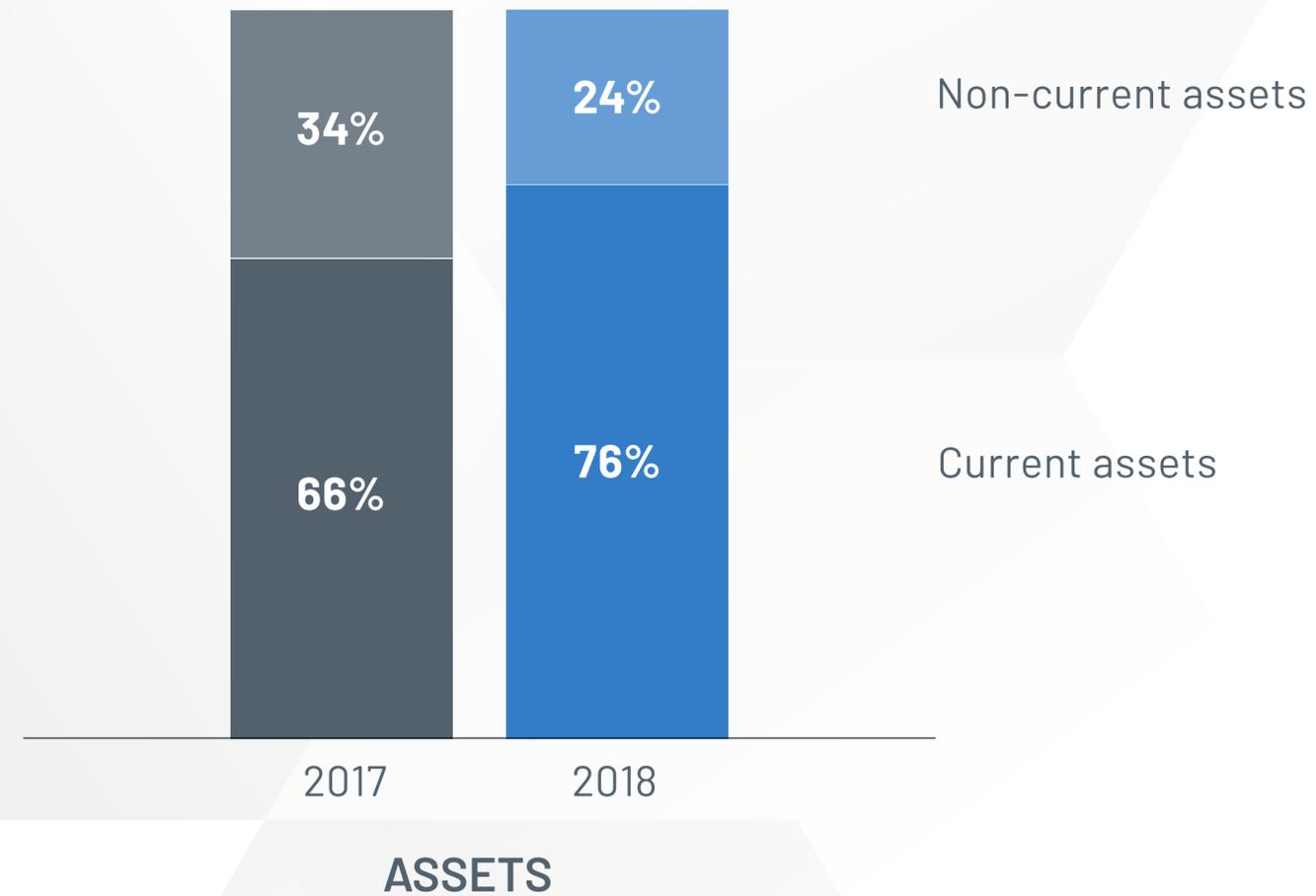
SALES



EBIT BEFORE PPA

STRONG BALANCE SHEET

MAX AUTOMATION SE



OUR THREE NEWLY DEFINED BUSINESS UNITS

MAX AUTOMATION SE



PROCESS TECHNOLOGIES

Proprietary mechanical engineering and end-to-end solutions

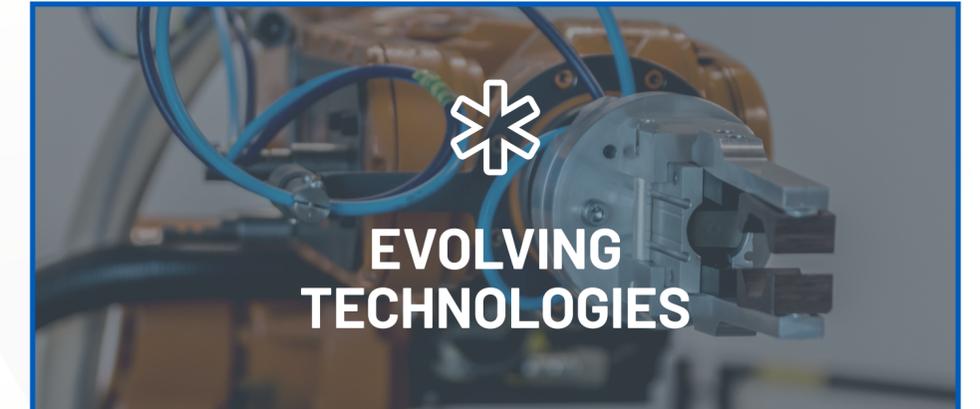
- Electronics
- New mobility
- Impregnation



ENVIRONMENTAL TECHNOLOGIES

Components and plants for the environmentally friendly disposal and recycling of residual materials

- Waste management
- Substitute fuels
- Raw material extraction



EVOLVING TECHNOLOGIES

High-quality assembly and systems solutions

- Life science
- Robotics, Augmented Automation
- Press Automation, Packaging

SHAREHOLDER STRUCTURE

MAX AUTOMATION SE

